



October 16, 2025

TO: THE DISTRICT BOARD OF TRUSTEES OF VALENCIA COLLEGE

FROM: DR. KATHLEEN PLINSKE
President

RE: PURCHASE AUTHORIZATION FOR LINE FUND GRANT, LAERDAL MEDICAL CORPORATION

On February 11, 2025, Valencia College received a \$750,000 grant from the Florida Department of Education. The Linking Industry to Nursing Education (LINE) Fund grant was created to incentivize collaboration between nursing education programs and health care partners to combat the nursing shortage in the state. The LINE Fund provides matching funds, on a dollar-to-dollar basis, to participating agencies that partner with health care providers, such as Orlando Health and Advent Health. Valencia's LINE Fund supports recruitment of additional instructional staff from our health care partners, equipment for the expansion of simulation centers, training for current staff on the latest nursing and healthcare simulation training technologies and covers costs to allow up to 286 graduating students to take the National Council of State Boards of Nursing Licensing Exam (NCLEX-RN) and the state of Florida RN Licensure exams.

Valencia faculty and staff identified specific simulation manikins as essential to support the objectives of the LINE Fund grant. Laerdal Medical Corporation manikins were selected for their unique ability to provide highly realistic, evidence-based simulation scenarios that mirror real-world clinical situations. The purchase of these manikins will significantly expand the College's simulation capacity, ensuring students gain hands-on experience with the latest clinical technologies prior to entering the workforce. By incorporating these advanced simulation tools into the curriculum, faculty can replicate high-risk, low-frequency scenarios in a safe learning environment, improving student readiness and confidence. These products directly align with the grant's purpose of enhancing recruitment, retention, and preparation of nursing students while addressing the regional and statewide nursing shortage.

In accordance with the educational equipment exemption provided by Rule 6A-14.0734(2)(a), F.A.C., and utilizing the Orange County Public Schools Cooperative Agreement (ITB2110300), Valencia College negotiated with Laerdal Medical Corporation to obtain the best possible pricing for the purchase of two (2) SimMan Critical Care manikins, one (1) MamaAnne manikin, a cloud subscription, and an educational bundle, for a total amount of \$379,188.

RECOMMENDED ACTION:

The President recommends that the District Board of Trustees of Valencia College authorize the College to purchase simulation manikins and educational bundles from Laerdal Medical Corporation, at a total cost of \$379,188.



President