



February 27, 2019

**TO:** THE DISTRICT BOARD OF TRUSTEES  
OF VALENCIA COLLEGE

**FROM:** SANFORD C. SHUGART  
President

**RE:** AWARD OF RFQ F2018-24 FOR DOWNTOWN CENTER FOR ACCELERATED TRAINING  
TENANT IMPROVEMENTS CONTRACT

On January 22, 2019 the College issued a Request for Quote F2018-24 to general contractors (as previously prequalified by the District Board of Trustees pursuant to RFQu 2018-05) for the Tenant Improvements to the Down Town Center for Accelerated Training, based on plans and specifications prepared by Rhodes + Brito Architects.

On February 14, 2019 the following three (3) general contractors submitted sealed bids:

Olerich Construction  
Foresight Construction  
Charles Perry Partners Inc

Facilities staff met with the two lowest bidders (Olerich Construction and Foresight Construction) to review the quotes for responsiveness, completeness and price. The two firms' quotes were responsive and complete, with Foresight Construction's quote found to be the lowest and most competitive submitted bid (Bid Total is \$921,000).

**RECOMMENDATION:**

The President recommends that the District Board of Trustees of Valencia College award the contract for the Downtown Center for Accelerated Training Tenant Improvements to Foresight Construction, subject to the negotiation of a mutually agreeable contract. Should the College not be able to negotiate a mutually agreeable contract with Foresight Construction, negotiations will cease and negotiations may commence with the next ranked firm (Olerich Construction) for a fair, competitive and reasonable agreement.

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President