

#### **WORKSHOP OBJECTIVES**

- Build awareness of:
  - International student initiatives
  - Property characteristics
  - Business case for housing
- Learn from experts
- Provide a framework for additional inquiry

## **AGENDA**

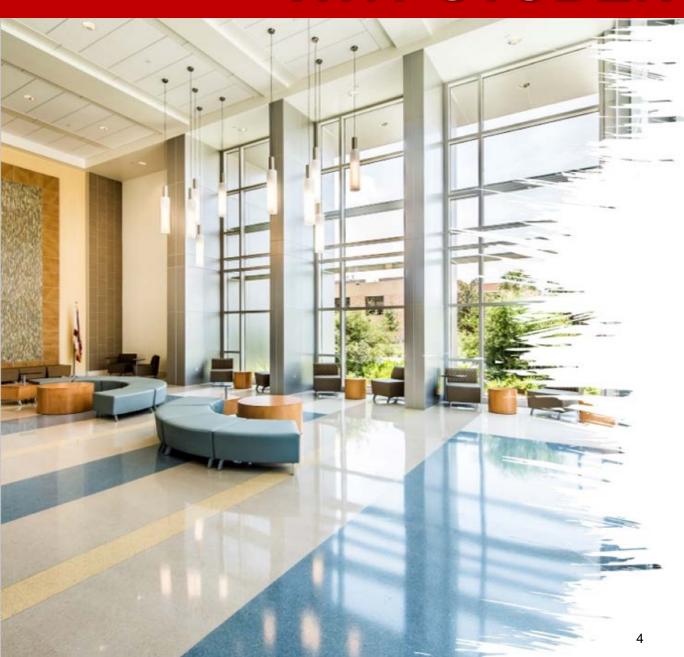
9:00 a.m. To 9:15 a.m.	Introduction to the subject	Loren Bender
9:15 a.m. To 9:45 a.m.	Overview of students and locations	Oscar Cristancho
9:45 a.m. To 10:15 a.m.	International student overview	Joe Battista / Lisa Eli
10:15 a.m. To 10:30 a.m.	Break	
10:30 a.m. To 12:00 p.m.	Demand study overview	Brailsford and Dunlavey
12:00 p.m. To 1:00 p.m.	Lunch (Building 11)	
1:00 p.m. To 1:45 p.m.	Financing and legal considerations	Ken Artin

Loren Bender

Wrap up

1:45 p.m.

# WHY STUDENT HOUSING



- International student initiative
- Students are interested
- Housing challenges
- Business case warrants review

#### **HOW WE GOT HERE**

#### Housing study in 2016/2017

- Internal review
- 2,800 surveys received
- Several focus groups held
- Favorable response
  - 70% noted interest
  - Strong affiliation with target age groups
  - Order of interest was East, West and then Osceola

#### **Key Findings**

- Cost, Convenience, and Direct Connect
- East students default to UCF housing
- West students find themselves without housing options
- Osceola students have little options, yet little expectations
- Keep housing costs affordable
- Wanting apartment style living instead of dorms
- Convenient to Valencia but not restrictive of their lives
- International students were challenged due to lack of information + too expensive + lack of credit history
- Main concerns include private bedroom, private bathroom, furnished, and security

# **CURRENT STUDY**

Board request to review student housing

Primary drivers of why

Support international student objectives

Leveraging diversification via scale

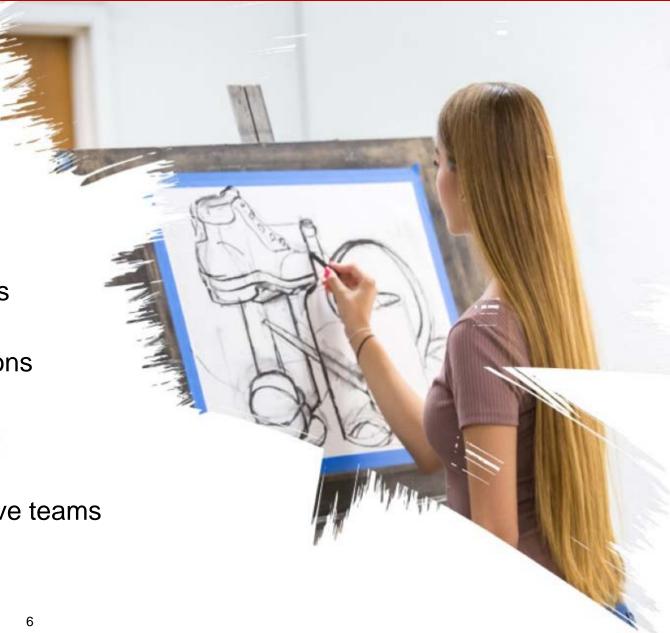
Short and long term financial opportunities

• More creditability needed to support conclusions

Brailsford and Dunlavey

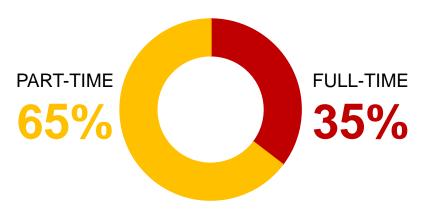
Ken Artin

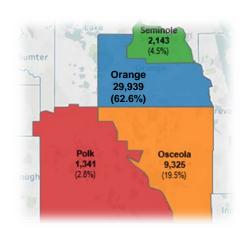
Worked alongside administrators and executive teams





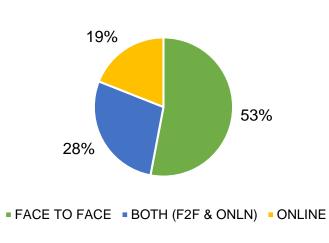
#### **ABOUT VALENCIA STUDENTS**

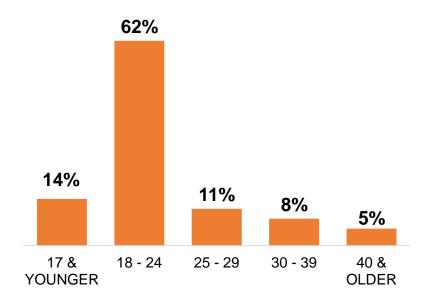




DEGREE TYPE	% ENROLLMENT	
AA	59%	
AS	17%	
BAS	2%	
BS	1%	
CERTIFICATE	1%	
OTHER	20%	





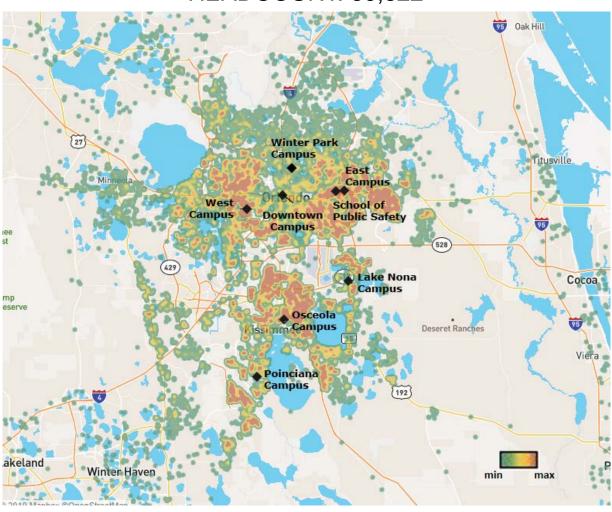


#### **ABOUT VALENCIA STUDENTS**

COLLEGE-WIDE FALL 2008 HEADCOUNT: 32,866

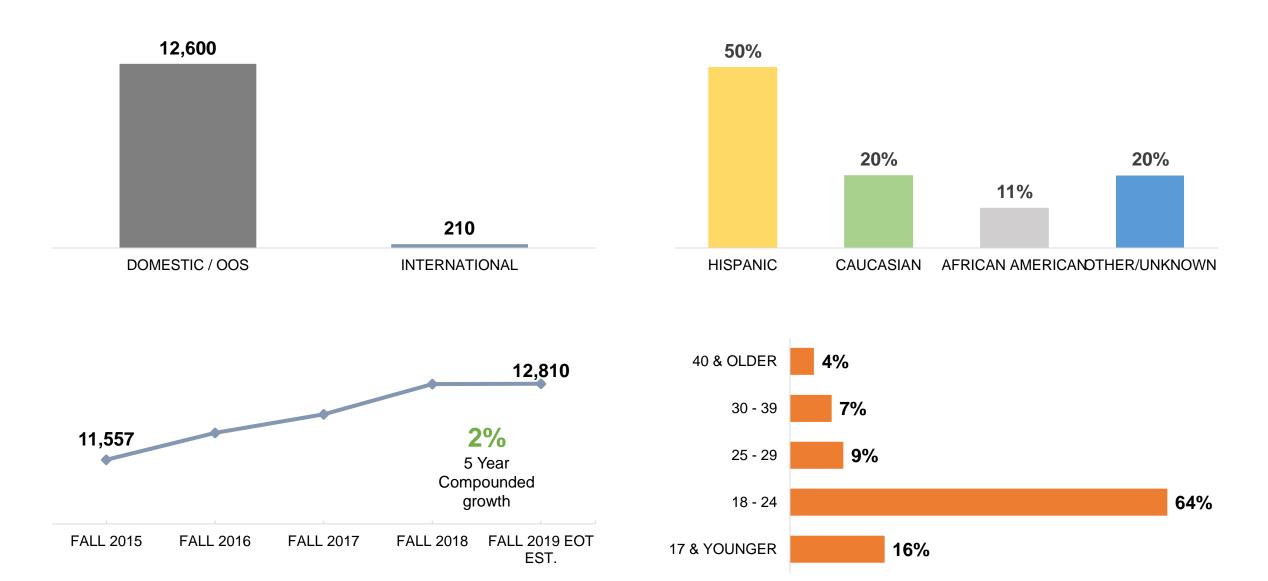
**Winter Park** East Campus Cocoa **♦** Osceola Campus Deseret Ranches

COLLEGE-WIDE FALL 2019 HEADCOUNT: 39,322



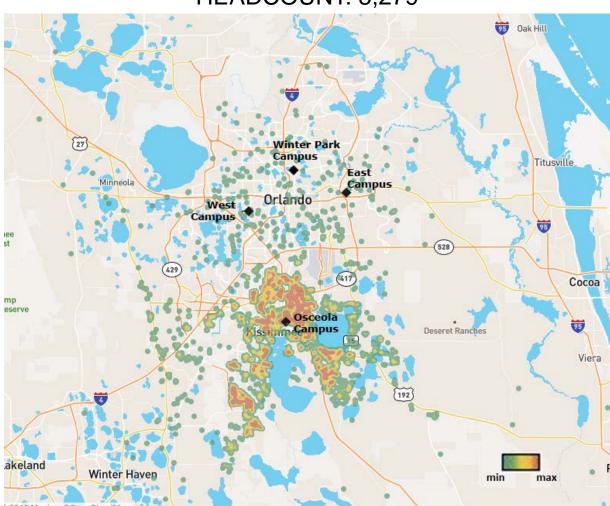
<sup>\*</sup>Students taking classes online only have been excluded from heat maps.

#### **ABOUT OSCEOLA CAMPUS STUDENTS**

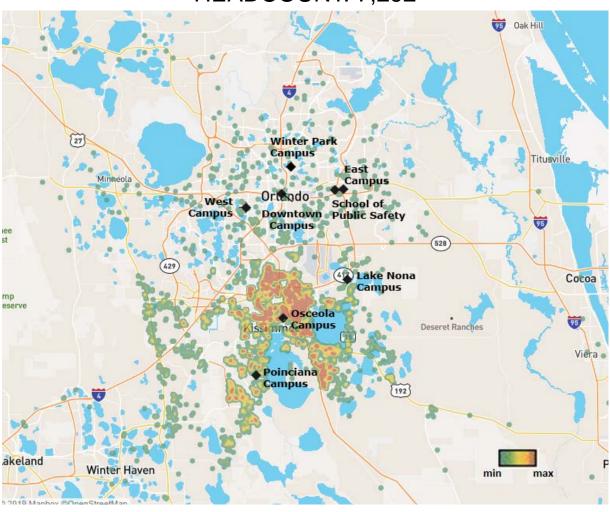


## ABOUT OSCEOLA CAMPUS STUDENTS

OSCEOLA FALL 2008 HEADCOUNT: 5,279



OSCEOLA FALL 2019 HEADCOUNT: 7,292



<sup>\*</sup>Students taking classes online only have been excluded from heat maps.

# ABOUT OSCEOLA CAMPUS

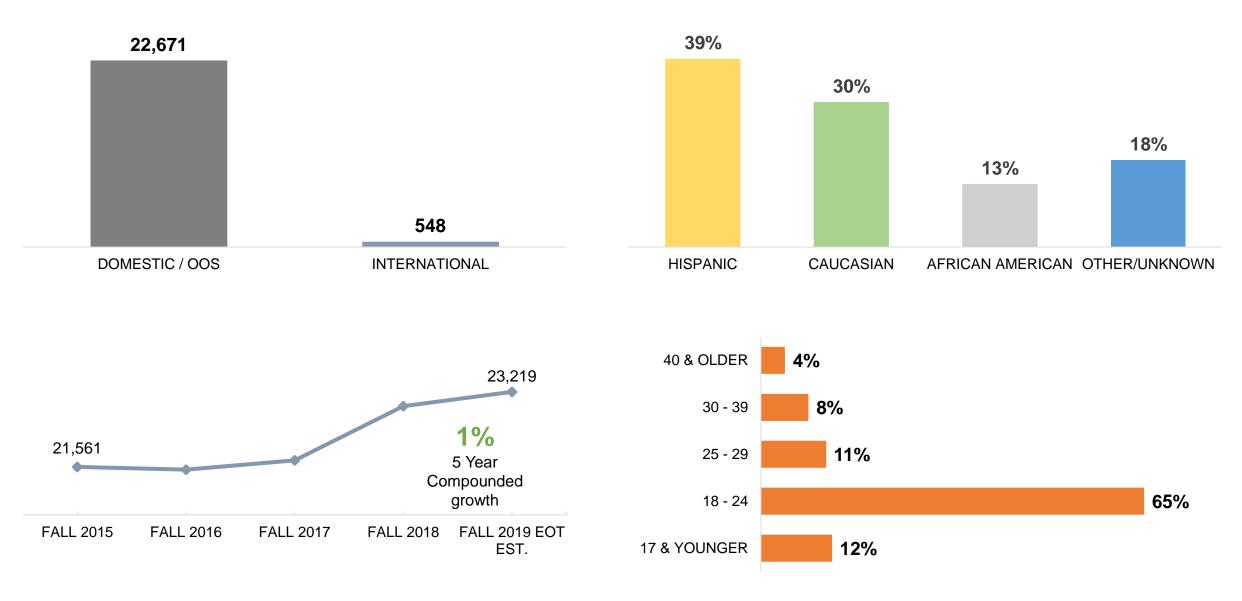


# ABOUT OSCEOLA CAMPUS

- 100 ACRES
- 412K SF
- 33 FACILITIES
- 1,916 PARKING SPACES
- LEASED ON 1992
- VC FOUNDATION OWNS LAND
- SURROUNDING PROPERTIES AVAILABLE FOR PURCHASE

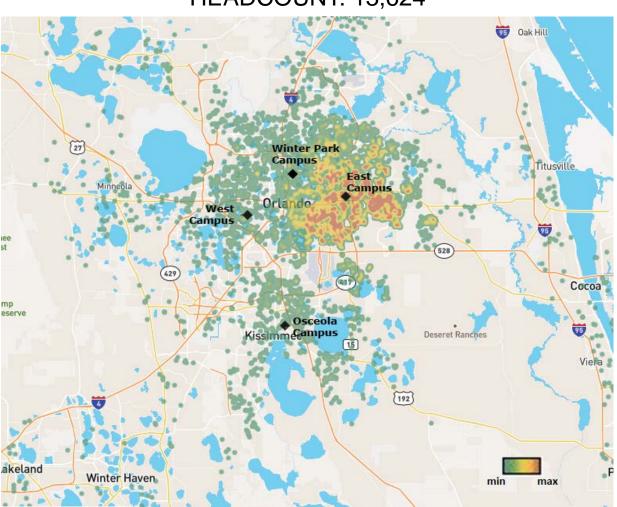


#### **ABOUT EAST CAMPUS STUDENTS**

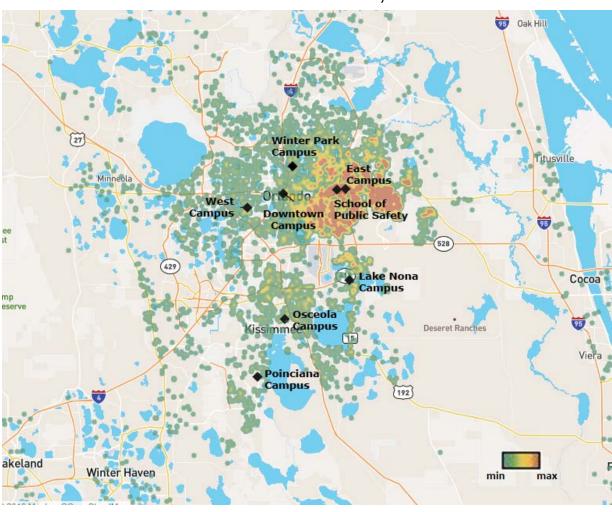


## **ABOUT EAST CAMPUS STUDENTS**

EAST FALL 2008 HEADCOUNT: 13,624

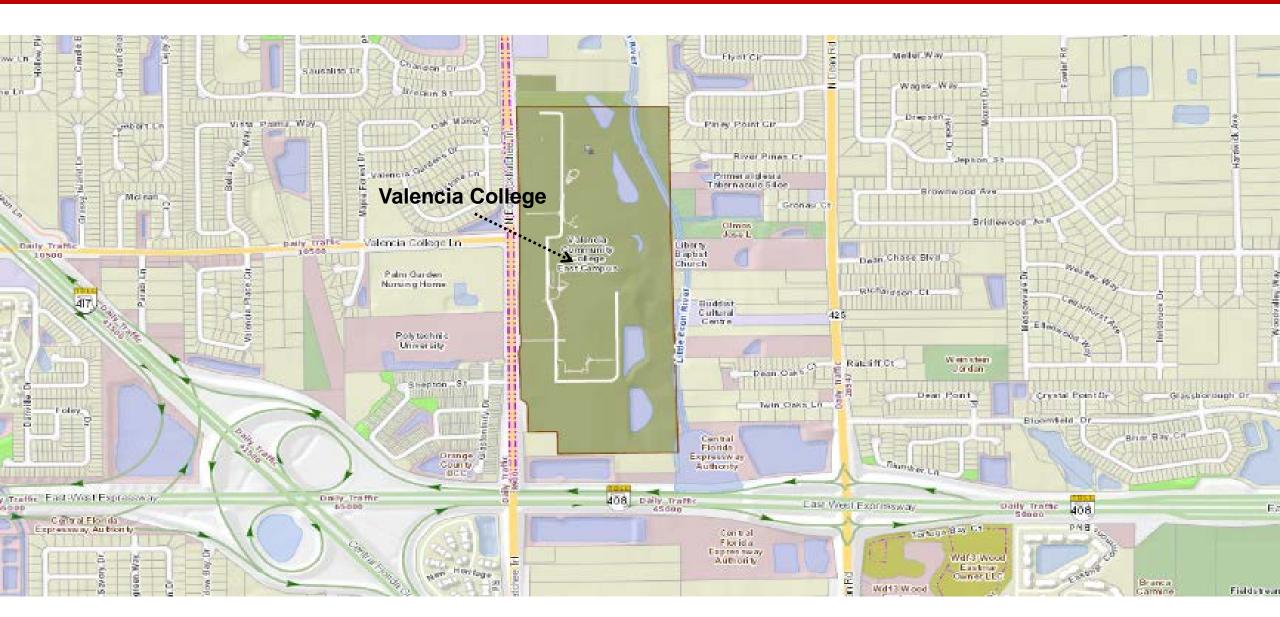


EAST FALL 2019 HEADCOUNT: 13,870



<sup>\*</sup>Students taking classes online only have been excluded from heat maps.

## **ABOUT EAST CAMPUS**



# **ABOUT EAST CAMPUS**

■ 100 ACRES

32 FACILITIES

PURCHASED ON 1973

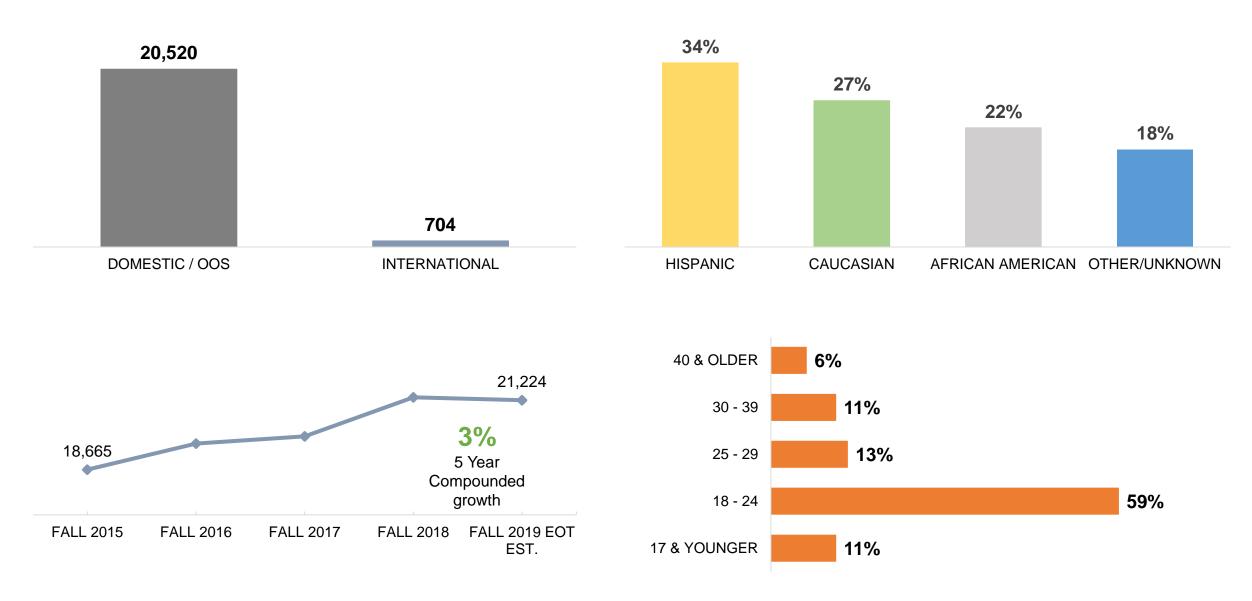
■ 581 SF

3,356 PARKING SPACES

OWNS LAND / BUILDINGS

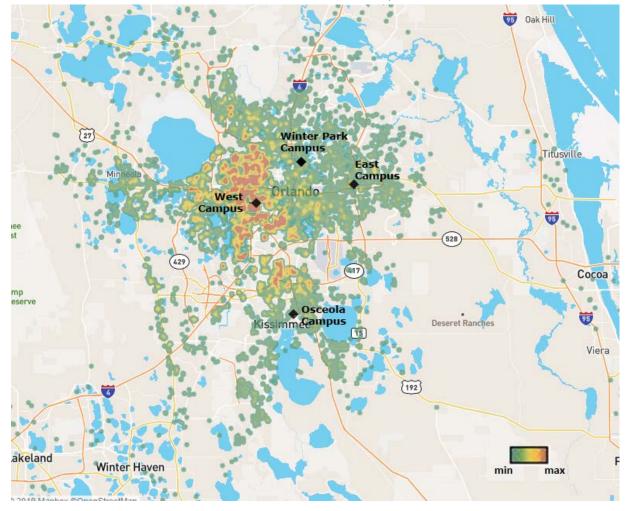


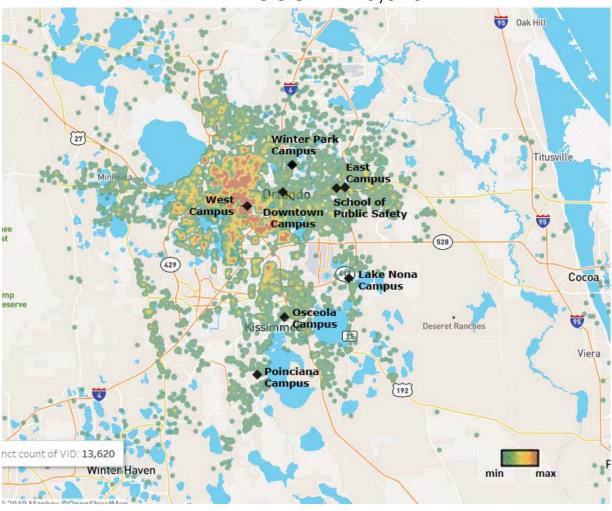
#### **ABOUT WEST CAMPUS STUDENTS**



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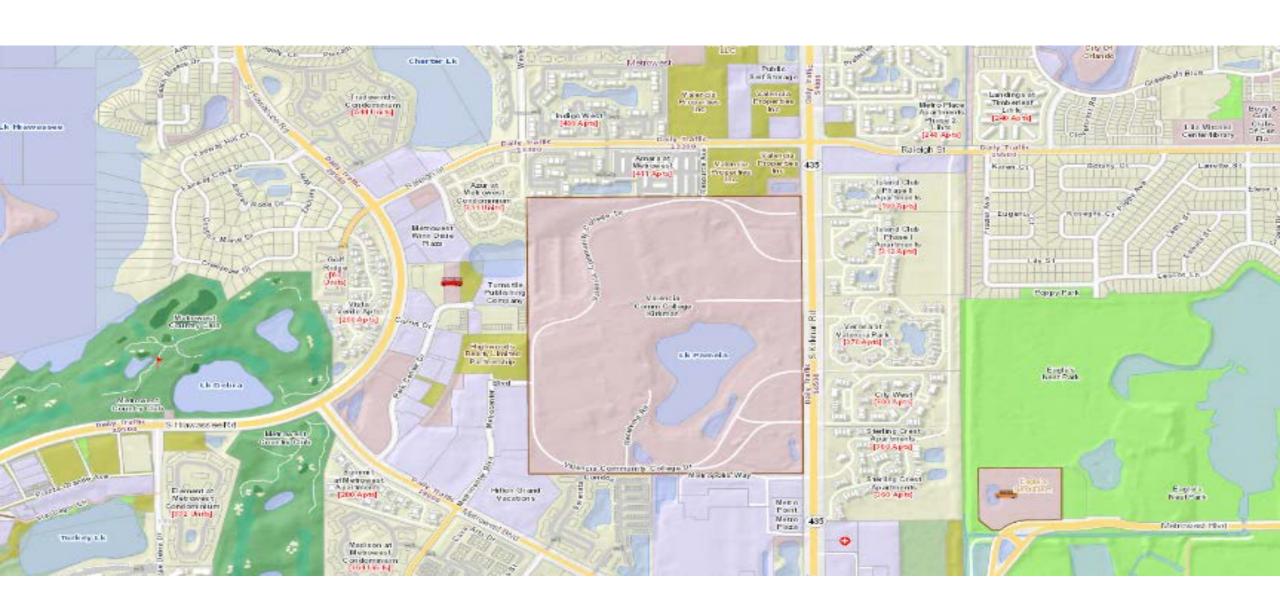
WEST FALL 2008 HEADCOUNT: 12,983 WEST FALL 2019 HEADCOUNT: 13,620





<sup>\*</sup>Students taking classes online only have been excluded from heat maps.

## **ABOUT WEST CAMPUS**

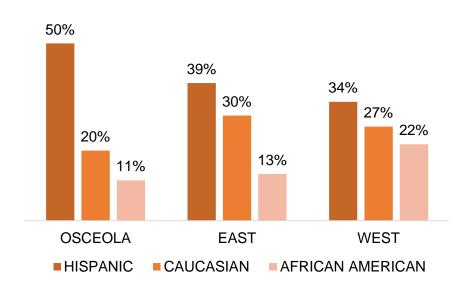


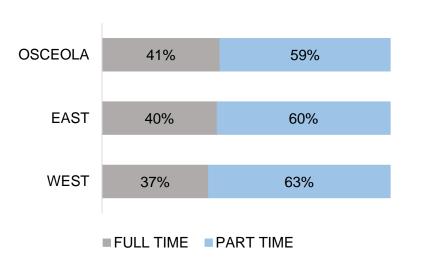
## **ABOUT WEST CAMPUS**

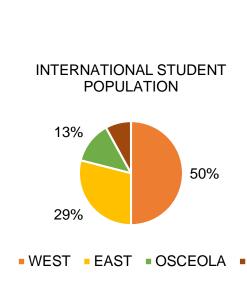
- 191 ACRES
- 879K SF
- 43 FACILITIES
- 4,379 PARKING SPACES
- PURCHASED ON JUNE 1968
- OWNS LAND / BUILDING
- SPECIAL EVENTS CENTER
- UNIVERSITY CENTER / ENGINEERING (UCF AT VALENCIA)

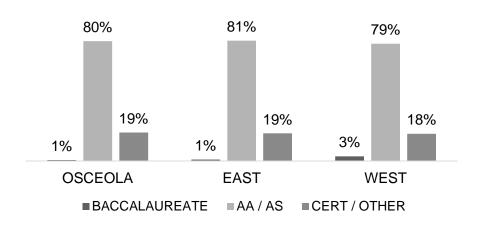


# SUMMARY OF STUDENT CHARACTERISTICS AND REGIONAL LOCATIONS









	WEST	EAST	OSCEOLA
% Students at 1 location	57%	53%	49%
% Students at 2 locations or more	43%	47%	51%

#### STUDENT HOUSING ACROSS FCS

9 FCS institutions provide on-campus or off-campus housing to their students. Many of the units are reserved for specific student populations such as international students, athletes, or specific scholarship recipients.

#### **Currently Evaluating Housing**

- Daytona State College
- Seminole College

School	FTE	Est. # of Beds
Hillsborough Community College	20,466	465
Florida State College at Jacksonville	16,907	58
Indian River State College	12,785	196
Florida Southwestern State College	11,115	400
Eastern Florida State College	10,795	96
College of Central Florida	5,144	188
Florida Gateway College	2,414	44
South Florida State College	2,371	81
Florida Keys Community College	708	100

# DOWNTOWN CAMPUS HOUSING

**295** 

Valencia students live in Downtown Campus housing

- ✓ Public Private Partnership (P3)
  - No financial or operational relationship with owner
  - Operated by UCF
  - Obligation to market housing
- √ 6% international students
- √ 80% enrolled in Valencia for first time
- √ 6% enrolled in Valencia for the first time during Summer 2019

1,868

VALENCIA STUDENTS REGISTERED IN FALL 2019





#### WHAT NEXT

• November 20, 2019

**Board Workshop** 

December 2019

Request any further research

January 2020

Send out final B&D report

February / March 2020

Follow up on questions & report

April 2020 visitations

Follow up during budget

