

April 22, 2020

**TO:** THE DISTRICT BOARD OF TRUSTEES OF VALENCIA COLLEGE

FROM: SANFORD C. SHUGART President

**RE:** AWARD OF RFP 2020-19, VALENCIA COLLEGE WEST CAMPUS TRAFFIC CIRCLE

On March 11, 2020 the College issued a Request for Proposal, RFP 2020-19. The RFP sought to identify qualified State of Florida Licensed General Contractors for the purpose of the construction of the West Campus traffic circle. The traffic circle will be located on Valencia College West Campus at the intersection of Valencia College Drive and Metro Center Blvd. Contractor selection consisted of two (2) Phases: Phase I: Prequalification Submittal and Evaluation, followed by Phase II: Fixed Price Proposals Submittal and Evaluation.

Prequalification Submittals for the RFP were received in VendorLink, our automated purchasing portal on April 7, 2020. The following seven (7) firms sought prequalification in response to the solicitation: Atlantic Civil Construction Corp, Gomez Construction Company, Cathart Construction Company-Florida, LLC, Charles Perry Partners, Johnson-Laux Construction, Oelrich Construction, Inc., and Ovation Construction.

A public teleconference evaluation meeting was held on April 8, 2020 to review the prequalification Submittals. Five (5) committee members reviewed the qualifications on a pass or fail criteria. Following full discussion and deliberation, the following six (6) firms were prequalified and invited to participate Phase II of the RFP.

On April 15, 2020, Phase II proposals were received in VendorLink. The following 6 firms submitted Fixed Price Proposal: Atlantic Civil Construction Corp, Gomez Construction Company, Cathart Construction Company-Florida, LLC, Johnson-Laux Construction, Oelrich Construction, Inc., and Ovation Construction.

A public teleconference evaluation meeting was held on April 15, 2020 to review the proposals. Five (5) committee members reviewed, scored, and ranked the proposals based on the following criteria: fixed price proposal, schedule and timeline, and experience.

Following full discussion and deliberation, Gomez Construction Company was determined to be the highest ranked firm with a bid price of \$575,573 (including allowance and alternates).

## **RECOMMENDATION:**

The President recommends that the District Board of Trustees authorize the College to enter in an agreement with Gomez Construction Company for the construction of the West Campus traffic circle, subject to the negotiation of mutually agreeable contract. Should the College be unable to negotiate a mutually agreeable contract with Gomez Construction, negotiations will cease and negotiations will commence with the next ranked firm and so on until a fair, competitive and reasonable agreement is reached; or the college may choose to initiate a new solicitation.

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