



June 22, 2023

TO: THE DISTRICT BOARD OF TRUSTEES OF VALENCIA COLLEGE

FROM: DR. KATHLEEN PLINSKE
President

RE: AWARD OF CA 2023-28, COOLING TOWERS REPLACEMENT, WEST CAMPUS


As part of Florida's 2022 General Appropriations Act, Valencia College was awarded \$17,571,279 in federal SFRF funds to address deferred building maintenance challenges. Using a portion of this funding, the College intends to replace the six Cooling Towers at the West Campus.

Valencia used the Cooperative Agreement process in furtherance of this procurement matter. As permitted by applicable Florida law, this procurement method allows the College to locate existing public entity contracts for such services that contain negotiated pricing rates, without the necessity of conducting a more formal competitive solicitation. A thorough review of available options for replacement of the cooling towers was completed by Valencia staff and two firms already providing to the College services related to CA 2023-28, MSI-Mechanical Services and TRANE U.S. Inc., to ensure adherence to College standards and preferred project timelines. The two vendors were asked to identify leverage national cooperative agreements to provide competitive pricing to the College. In accordance with established College process, the Procurement Department, along with the Operations Manager of Energy Efficiency, reviewed the bids for adherence to scope of work and pricing. MSI-Mechanical Services provided the College with the best overall price.

In accordance with applicable law and College policy, Valencia leveraged Lake County Schools Contract, ITB #20-0405-B-AR, Chiller Preventative Maintenance HVAC Repair, New – Equipment Purchase and Installation with MSI-Mechanical Services to purchase and install the cooling towers for a total cost of \$1,727,242. The project provides a turnkey solution which includes, but is not limited to, demolition and removal of existing cooling towers and installation of new units.

RECOMMENDED ACTION:

The President recommends that the District Board of Trustees authorize the College to enter into an agreement with MSI-Mechanical Services for the replacement of six cooling towers at the West Campus at a total cost of \$1,727,242, as presented.



President