



September 14, 2023

**TO:** THE DISTRICT BOARD OF TRUSTEES OF VALENCIA COLLEGE

**FROM:** DR. KATHLEEN PLINSKE  
President

**RE:** AWARD OF RFP 2024-05, TEMPORARY STAFFING SERVICES, COLLEGE WIDE

On July 6, 2023, the College issued Request for Proposal (RFP) 2024-05, Temporary Staffing Services. The solicitation sought proposals from temporary staffing firms to augment the staffing requirements at Valencia College, as needed, via a continuing services agreement. The Continuing Services Contract will be for an initial three-year (3) term, with an option to renew for two (2) additional one (1) year periods or portions thereof, up to a cumulative total of five (5) years.

Proposals received in response to the RFP were opened on August 3, 2023. The following thirteen firms submitted proposals in response to the solicitation:

Apple One, Inc.	Insight Global	RADgov, Inc.
DATSON360 LLC	LanceSoft, Inc.	Sunshine Enterprise USA LLC
Diskriter, Inc.	Legacy Professional Solutions LLC	Tews Consulting, Inc.
Global Visse Inc.	Partners Personnel	Vinali LLC
Innovative Systems Group of Florida, Inc.		

A public evaluation meeting was held on August 17, 2023, to review qualifications. Four committee members reviewed and ranked the proposals based on the following criteria: company qualifications, key personnel and management, experience and capabilities, operating plan, support and location of firm, price proposal schedule, and demonstrated capability to fulfill the College’s needs and mission.

In accordance with the RFP process, the Evaluation Committee chose to move directly to the final selection of the two highest ranked firms: Apple One, Inc. and Innovative Systems Group of Florida, Inc.

**RECOMMENDED ACTION:**

The President recommends that in accordance with the process associated with RFP 2024-05, Temporary Staffing Services, the District Board of Trustees of Valencia College authorize the College to enter into mutually acceptable contracts with the following two firms, Apple One, Inc. and Innovative Systems Group of Florida, Inc. for temporary staffing services that may exceed \$325,000.00 in costs during the initial contract term and/or renewal terms, as presented.

  
President