REPORTS

FINANCIAL AID REPORT	

VALENCIA FINANCIAL AID

DR. JOYCE ROMANO, VP FOR STUDENT AFFAIRS & CHRIS CHRISTENSEN, DIRECTOR OF FINANCIAL AID

WHAT IS FINANCIAL AID?

- Grants Federal and State Funds awarded based on need that do not have to be repaid (PELL, FSEOG)
- Scholarships Federal, State and Private funds based on student characteristics that do not have to be repaid (Bright Futures, Valencia Foundation)
- Loans Federal or Private funds awarded based on application that do have to be repaid (Subsidized loans, Parent Plus, local banks)
- Work Study Federal Funds awarded based on need in which students earn an hourly wage for working on campus (Valencia also has these positions from college operational dollars that are not based on need.)

HOW STUDENTS GET FINANCIAL AID

- Students submits Federal Application for Financial Student Aid (FAFSA) online – parents/student income, family size, financial obligations, college choice
- 2. Valencia receives a report on each student with the Expected Family Contribution (EFC) calculated. This is the basis on which aid amount is determined.
- 3. Valencia awards aid which includes offer of Federal Direct Student Loan. Award amount is based on full time enrollment (12 credit hours) but actual amount depends on number of hours in which the student is enrolled each term.
- 4. Student must "accept" each aid amount offered.

HOW STUDENTS GET FINANCIAL AID

- Students selected for "verification" must provide back up documentation (tax forms, personal identification documents)
- Aid award is "dynamic" during registration period as enrollment changes, verification changes, and satisfactory progress changes (for continuing students).
- Students with financial aid can use it at the Bookstore to buy books and educational supplies.
- Student course attendance must be verified before aid is disbursed.
- A census date is selected, federal funds are received and financial aid disbursement occurs (usually at end of 3rd week of classes)
- Financial aid covers the "full cost of attendance" that includes tuition and fees, books and educational supplies, living expenses and transportation. Valencia determines what this amount is each year and reports it to the United States Department of Education.

COMMUNITY COLLEGE STUDENTS INCREASE IN PELL GRANTS

- Largest beneficiaries of the Pell grant
- 2011-2012: 3.35 million students received the Pell grant,
 37% of all beneficiaries
- 2006-2007, 1.75 million students received the Pell grant
- 2011-2012, awarded \$11.2 billion in Pell grant funds
- 2006-2007, awarded \$3.9 billion in Pell grant funds

Source: AACC, New Pell Grant Numbers Trend Well for Community College Students

VALENCIA TRENDS – FINANCIAL AID RECIPIENTS AND ENROLLED STUDENTS

- 2007-2008: 14,850 of 47,015 enrolled students (32%)
- 2008-2009: 19,153 of 51,295 enrolled students (38%)
- 2009-2010: 26,052 of 55,510 enrolled students (47%)
- 2010-2011: 30,483 of 58,992 enrolled students (52%)
- 2011-2012: 31,830 of 59,838 enrolled students (53%)
- Almost 17,000 more financial aid recipients over a 5 year period (215% increase) while overall student enrollment increased 79%

VALENCIA – TOTAL ANNUAL FINANCIAL AID DISBURSED

2007-2008: \$58,525,973

2008-2009: \$90,432,119

2009-2010: \$156,064,211

2010-2011: \$175,939,841

2011-2012: \$186,218,372

 Increase of \$ 127 million (more than 200%) over 5 years

WHY HAS FINANCIAL AID INCREASED AT VALENCIA IN RECENT YEARS?

- Increase in Pell Award, \$5,550 for full time (12 hours)
- Increase in income allowed for "full" Pell Award
- Economic downturn lowering of family income means more students qualify for aid
- Increase in student loans ("pre-packaging")
- Increased promotion of financial aid (Financial Aid TV, FAFSA Frenzy workshops for new students and parents, College Night promotion)
- Increased financial literacy program

VALENCIA TRENDS - PELL GRANT

- 2007-2008:
 - 8,856 student recipients for \$20,225,769 disbursed
- 2008-2009:
 - 11,551 student recipients for \$29,946,183 disbursed
- 2009-2010:
 - 17,736 students recipients for \$56,967,897 disbursed
- 2010-2011:
 - 22,601 students recipients for \$71,898,079 disbursed
- 2011-2012:
 - 24,130 students recipients for \$73,202,512 disbursed
- Over \$50 million increase over 5 years (over 350%)
- Over 15,000 more students receiving Pell over 5 years (273% increase when enrollment increased 79%)

VALENCIA TRENDS - SCHOLARSHIPS

- 2007-2008:
 - 6,182 students recipients for \$9,299,960 disbursed
- 2008-2009:
 - 7,049 student recipients for \$11,593,575 disbursed
- 2009-2010:
 - 7,854 students recipients for \$11,417,558 disbursed
- 2010-2011:
 - 8,166 students recipients for \$11,987,142 disbursed
- 2011-2012:
 - 7,573 students recipients for \$9,562,925 disbursed
- Growth of 29% over 4 years (2007/08 2010/11)
- 2011-12 decline in private scholarships
- 2011-12 decline in Bright Futures (award amount and number of students)

VALENCIA TRENDS - LOANS

- 2007-2008:
 - 3,953 student recipients for \$13,597,138 disbursed
 - Average loan amount = \$3,440
- 2008-2009:
 - 6,783 student recipients for \$31,959,585 disbursed
 - Average loan amount = \$4,712
- 2009-2010:
 - 11,155 students recipients for \$62,098,445 disbursed
 - Average loan amount = \$5,567
- 2010-2011:
 - 14,222 students recipients for \$82,164,974 disbursed
 - Average loan amount = \$5,777
- 2011-2012:
 - 15,215 students recipients for \$85,348,790 disbursed
 - Average loan amount = \$5,610
- Almost \$72 million increase over 5 years (628%)
- 11,262 more students receiving these funds over 5 years (385% increase during that time enrollment increased 79%)

VALENCIA BUDGET IMPACT

- From 2007-08 to 2011-12:
 - The percentage of Valencia's budget that comes from student fees has increased to 58% in 2011-12 (\$90,746,606)
 - Of these student fees, the percentage that comes from financial aid has increased to 65% in 2011-12 (\$59,042,258 includes student loans)

STRATEGIC IMPACT FOR VALENCIA

- Student financial aid has become a larger proportion of Valencia revenue.
- Student financial aid programs have become increasing regulated.
- Compliance with complex rules in a dynamic environment is required to maintain institutional eligibility for Title IV funds.
 - Standards of Academic Progress and monitoring
 - Return of unearned aid class attendance verifications
 - Online courses documentation of student engagement
 - Limit of eligible aid to 12 semesters (6 years)
 - Program Integrity rules across institutional policies, practices
 - Florida changes to Bright Futures eligibility

VALENCIA COLLEGE ANALYSIS OF WRITE-OFFS TO FINANCIAL AID AWARDS

			Projected						
Write-Off Fiscal Year	FY 2010-11	FY 2011-12	FY 2012-13	FY 2013-14					
Debt Incurred Fiscal Year	FY 2008-09	FY 2009-10	FY 2010-11	FY 2011-12					
Return of Financial Aid Write-off	\$351,533	\$630,588	\$816,805	\$801,019					
Total Financial Aid Awards in Debt									
FY	\$88,762,540	\$147,661,517	\$189,954,723	\$186,283,574					
Percentage of Write-off to FA Awards	0.40%	0.43%	0.43%	0.43%					

TRENDS IN FINANCIAL AID

- Pell shortfall (Federal budget issue)
- Increase in applications, decrease in awards
- Decrease in Bright Futures students (State trend)
- Economic downturn reduced private scholarships
- Student Loan changes
 - Student loan default rate (3 year)
 - Reduction of subsidized loans
- Proposed eligibility changes in federal financial aid
 - Tuition for developmental education courses not covered
- Students who do not complete enrollment most often cite financial reasons.

DISCUSSION

VALENCIA FOUNDATION REPORT	



Board of Trustees Report

October 16, 2012

WOMEN'S EXECUTIVE COUNCIL SCHOLARSHIPS

The foundation recently awarded endowed scholarships at the Women's Executive Council's 40th annual luncheon. Here are the stories of two of those deserving students.

Janice Knapp has overcome countless obstacles and become a champion of violent-crime victims. She realized that a college education was necessary for her to achieve her dream of a career as a psychologist, but each time she got started a more compelling issue arose. She cared for her ill mother and grandmother, and her and her husband were victims of a violent home invasion. Her husband endured numerous surgeries and Janice was his primary caregiver. When they relocated to Florida, Janice worked while her husband earned a degree, paying for his college and paying off most of their medical debts.

In fall 2011, Janice took those long-awaited steps and enrolled at Valencia to start her education in psychology. Her goal is to complete her master's degree and become a counselor.

Ashley Shealey attended Evans High School and was very active in school and her community. She was a member of the National Honor Society, a JV cheerleader, captain of her soccer team in her junior year and captain of her tennis team her senior year. She graduated from the International Baccalaureate Program with a 4.3 GPA and attended Valencia this summer on a Bridges to Success scholarship. Her volunteer projects include Walk Now for Autism Speaks, Pine Hills Community Cleanup, the Breast Cancer Walk at Lake Eola, Disney Special Olympics, the Maitland Art Festival, clean-up on St. Johns River and helping at Matthew's Hope.

Ashley is the very first one in her family to attend college and she is dedicated to making them proud. She leaves at daybreak every morning to take three buses to Valencia's campus. She is studying to be a nurse, impacted by the difference she saw these healing professionals make in her mother's life.

The foundation's CFO/COO, Michelle Matis, was nominated for WEC recognition by our foundation president. Michelle won the Women's Executive Council award for Woman of the Year in the category of business for her 11 years of dedicated service to our students, the foundation board and our hard-working finance committee. Valencia's endowment has grown to be one of the strongest among all community colleges nationwide, disbursing just shy of \$28 million in that time.

FOUNDATION BOARD RETREAT

Please join the foundation board of directors on Nov. 29 and 30 for our annual planning retreat. It is at these reflective, forward-thinking experiences that Valencia Foundation has envisioned and prepared for each of our "big moves" over the past decade. And each one marks a turning point that has, over time, expanded our capacity to serve.

Our facilitator is Jerold Panas, who wrote best seller Mega Gifts, now in its 11th printing.

Jerry has been professionally involved in fundraising and development for more than four decades. He combines this understanding and field experience with special talents in strategic planning and volunteer engagement. His firm was founded in 1968 and has served more than 2,500 nonprofit boards.

Your spouse is welcome for the meetings, meals or both at The Plaza Resort and Spa in Daytona Beach. The foundation will book your complimentary room. We'll begin at 11:30 a.m. Thursday and conclude at 2 p.m. Friday.

Look for additional information via email and in your mailbox, and please RSVP to Geraldine Gallagher. The foundation executive committee is committed to strengthening our collaborative work to make college possible for deserving individuals in Central Florida.

RSVP: ggallagher@valenciacollege.edu or 407-582-3155.

FINANCIA	L REPORT	

VALENCIA COLLEGE

FINANCIAL SUMMARY FISCAL YEAR 2012-13 As of August 31, 2012

Student Fees State Funding Other Revenues Total Revenues

Budgeted Annual Revenue	Collected Year To Date	% Collected Of Annual
91,886,867	38,365,263	42%
68,034,188	11,499,650	17%
4,575,938	563,654	12%
164,496,993	50,428,567	31%

Salaries Current Expense Capital Outlay Total Expenditures

Budgeted Annual Expenditures	Expenditures Year To Date	% Expended Of Annual
125,617,207	16,939,497	13%
32,582,948	4,448,129	14%
8,305,825	873,582	11%
166,505,980	22,261,208	13%

		Valencia College	
		llance Summary Proje 112 - 2013 Fiscal Year	ction
und Balance Carryforward	from Fiscal Year 201	1-12	
Actual Unallocated Fund E			\$14,352,935
Reserve for Encumbrance	s and Board Designa	itions	9,146,326
Total Actual Plus	Fund Balance Availa	ble for FY 2012-13	\$23,499,261
Actual Revenues To Date		50,428,567	
Projected Additional Reve	nues	114,068,426	
Total Revenues		<u> </u>	\$164,496,993
Total Projec	ted Funds Available	<u>.</u>	\$187,996,254
Minus			
Actual Expenditures To Da	ate	22,261,208	
Projected Additional Exper	nditures	144,244,772	
Total Project	ted Expenditures	· ·	166,505,980
Total Projected Fund Ba	lance Available for F	Y 2012-13	\$21,490,274
Less: Encumbrances ar	d Board Designation	ns _	\$7,915,000
Total Projected Fund Ba	lance Unallocated fo	or FY 2013-14	\$13,575,274
		entage:	7.22%

VALENCIA COLLEGE

Budget to Actual
Fiscal Year 2012-13 and Fiscal Year 2011-12
As of August 31, 2012

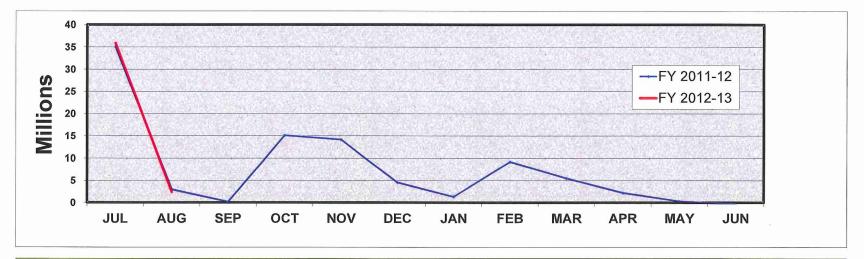
	Budget	Collected	%		Budget	Collected	%
	FY 12-13	08/31/12	Collect		FY 11-12	08/31/11	Collect
Revenue:	. , , , ,	00/01/12	Concor		1131-12	00/01/11	Ooneet
Tuition	67,545,734	29,180,952	43%		74,848,364	29,578,464	40%
Out of State Fees	13,557,381	5,044,595	37%		10,442,396	4,610,534	44%
Other Student Fees	10,783,752	4,139,716	38%				1 1
State Support - CCPF Recurring	51,100,510	9,522,802			11,610,574	3,913,931	34%
State Support - CCPF NonRecurring		9,522,602	19%		52,771,488	8,831,536	17%
State Support - Corr NonRecurring State Support - Lottery	6,036,296	_	0%		0	0	N/A
Other Revenues	10,897,382	1,976,848	18%		7,814,525	1,302,421	17%
Total Revenues	4,575,938	563,654	12%		3,314,942	559,099	17%
Total Revenues	164,496,993	50,428,567	31%		160,802,289	48,795,985	30%
Expenses:	Budget	Expended	%		Budget	Evponded	1 %
Expenses.	1	08/31/12	1 1		Budget	Expended	
Development Eventures	FY 12-13	00/31/12	Expend		FY 11-12	08/31/11	Expend
Personnel Expenses:		44 === ==4					
Full Time	83,250,412	11,555,764	14%		80,766,575	8,514,667	11%
Part Time	22,410,221	2,476,031	11%		24,012,258	2,355,746	10%
Fringe Benefits	19,956,574	2,907,702	15%		19,991,290	2,611,627	13%
Sub Total	125,617,207	16,939,497	13%	Ì	124,770,123	13,482,040	11%
Other Francisco							
Other Expenses:							1
Travel	945,254	117,876	12%		925,285	82,769	9%
Postage & Telephone	993,923	183,777	18%		1,074,220	186,489	17%
Printing	751,294	55,660	7%		768,732	93,602	12%
Repairs & Maintenance	1,182,343	177,016	15%		1,153,326	144,719	13%
Rental & Insurance	2,988,362	1,236,137	41%		3,601,249	1,289,797	36%
Utilities	5,666,288	639,011	11%		5,350,658	702,208	13%
Services	6,494,421	1,179,303	18%		9,521,059	1,282,612	13%
Supplies & Subscriptions	6,720,278	848,849	13%		4,024,392	536,453	13%
Scholarship & Waivers	83,937	29,325	35%		83,937	26,504	32%
Other Expenses	6,756,848	(18,825)	0%		7,609,310	(295)	0%
Sub Total:	32,582,948	4,448,129	14%		34,112,168	4,344,858	13%
Capital Outlay	8,305,825	873,582	11%		7,024,305	833,032	12%
Total Francisco	400 505 000 [100/				1
Total Expenses	166,505,980	22,261,208	13%		165,906,596	18,659,930	11%
Revenue Over (Under) Expenses	(0.000.007)	00.407.050	N/A		/= 404 00=V		
Revenue Over (Under) Expenses	(2,008,987)	28,167,359	N/A		(5,104,307)	30,136,055	N/A
Reconciliation of Original Operating Budget to C	urrant Budget						
General Renovation & Repair Allocation	450,000						
FY 1112 Encumbrances Expensed FY 1213	•						
	956,404						
FY 1112 Prepaid Software Expensed FY 1213	486,095						
FY 1112 Strategic Equipment Expensed FY 1213	116,488						
Total Adjustments							
Projected Expenses Over Revenues							
Difference	<u> </u>						

STUDENT FEES MONITOR

MONTHLY STUDENT FEES

JUL AUG SEP OCT NOV DEC JAN **FEB** APR MAY JUN MAR FY 2011-12 35,074,199 3,028,730 203,854 15,142,386 14,154,425 4,591,421 1,357,294 9,247,121 5,545,060 2,305,420 386,845 (290,149)

FY 2012-13 35,918,811 2,446,452

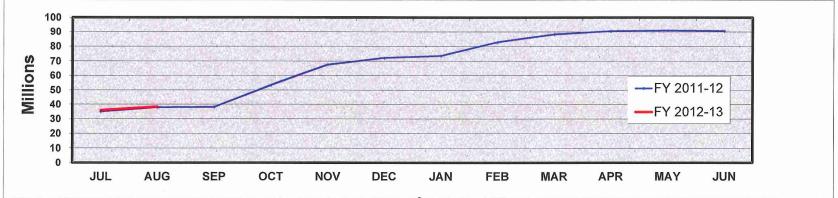


CUMULATIVE STUDENT FEES

JUL AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN

FY 2011-12 35,074,199 38,102,929 38,306,783 53,449,169 67,603,594 72,195,015 73,552,309 82,799,430 88,344,490 90,649,910 91,036,755 90,746,606

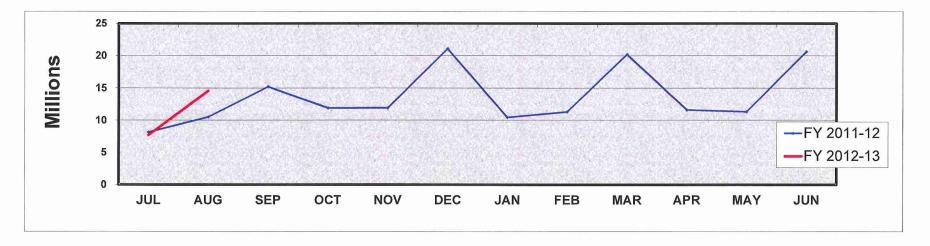
FY 2012-13 35,918,811 38,365,263



EXPENSE MONITOR

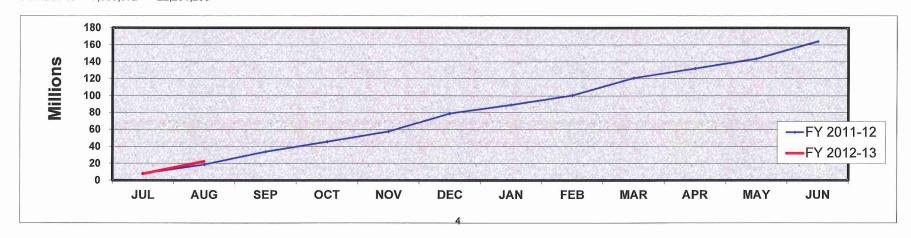
MONTHLY EXPENSES

JUL AUG SEP OCT NOV DEC JAN **FEB** MAR APR MAY JUN FY 2011-12 8,150,794 10,509,136 15,195,447 11,899,025 11,934,687 21,095,386 10,454,031 11,303,304 20,196,999 11,622,848 11,350,496 20,636,227 **FY 2012-13** 7,686,672 14,574,536



CUMULATIVE EXPENSES

JUL AUG SEP OCT NOV DEC JAN **FEB** MAR APR MAY JUN FY 2011-12 8,150,794 18,659,930 33,855,377 45,754,402 57,689,089 78,784,475 89,238,506 100,541,810 120,738,809 132,361,657 143,712,153 164,348,380 **FY 2012-13** 7,686,672 22,261,208



VALENCIA COLLEGE RESTRICTED, AUXILIARY AND PLANT FUNDS STATEMENT OF REVENUES, EXPENDITURES, AND OTHER CHANGES FOR THE PERIOD ENDING AUGUST 31, 2012

			rrent Fund Restricted	ı	Bookstore		Other Auxiliary	E	Quasi indowments	s	cholarship	Ur	expended Plant		Debt Service
REVENUES Student Fees State Support Federal Support Gifts & Contracts Sales		\$	2,631,582 94,567 196,075 30,960		6,509,469	\$	9,040 160,491			\$	1,643,128 5,467,497 8,735,589 22,875	\$	2,430,956		
Bond Proceeds Other Revenues Transfers from Other Funds					16,706		16,989 100,128		11,069		(334) 1,150)	6,223 3,000,000		
TOTAL REVENUES		\$	2,953,184	\$	6,526,175	\$	286,648	\$	11,069	\$	15,869,905	\$	5,437,179	\$	-
EXPENDITURES															
Personnel Expenditures Full Time Part Time Fringe Benefits		\$	276,787 258,641 73,096	\$	170,962 9,300 49,342										
	Subtotal	\$	608,524	\$	229,604	\$	-	\$		\$	-	\$	-	\$	-
Other Expenses							229,604								
Travel Postage & Telephone		\$	60,976	\$	(28) 9,436							\$	340		
Printing Repairs & Maintenance Rental & Insurance Utilities			2,594 172 8,895		5,904 7,965 5,424 78		1,457 2,411 5,870 684						44,616		
Services Materials & Supplies Cost of Goods Sold			91,979 165,228		75,731 13,364 4,898,897		7,092 14,261						16,864 19,349		
Scholarships & Waivers Transfers to Other Funds Other Expenses			19,375 4,020		3,333,461						9,055,626				
Outor Exportated	Subtotal	•	353,239	\$	8,350,232	•	31,775	•		•			81 160	•	
	Subiotal	Ф	333,239	Þ	0,330,232	\$	8,382,007	\$		\$	9,066,281	\$	81,169	\$	

VALENCIA COLLEGE RESTRICTED, AUXILIARY AND PLANT FUNDS STATEMENT OF REVENUES, EXPENDITURES, AND OTHER CHANGES FOR THE PERIOD ENDING AUGUST 31, 2012

	 rrent Fund Restricted	ı	Bookstore	Other Auxiliary	Eı	Quasi ndowments	s	icholarship	Ur	nexpended Plant	Debt ervice
Capital Outlay Furniture & Equipment Architect & Engineering Services General Construction	\$ 179,403	\$	2,711	\$ 25,659						1,045,150 95,522 5,600,991	
Renovation & Remodeling Land Structures & Improvements	 		5,546							221,401 17,368 16,490	
Subtotal	\$ 179,403	\$	8,257	\$ 25,659	\$	-	\$		\$	6,996,922	\$ -
TOTAL EXPENDITURES	\$ 1,141,166	\$	8,588,093	\$ 57,434	\$	_	\$	9,066,281	\$	7,078,091	\$
NET INCREASE (DECREASE) IN FUND BALANCE	\$ 1,812,018	\$	(2,061,918)	\$ 229,214	\$	11,069	\$	6,803,624	\$	(1,640,912)	\$ -

VALENCIA COLLEGE RESTRICTED, AUXILIARY AND PLANT FUNDS BALANCE SHEET AS OF AUGUST 31, 2012

	ırrent Fund Restricted	Bookstore	Other Auxiliary	Quasi Endowments	s	cholarship	Un	expended Plant	Debt Service	Investment in Plant
ASSETS Cash Accounts Receivable, Net Investments Inventories Prepaid Expenses Capital Leases, Net	\$ 3,171,445 2,925	\$ 8,658,826 1,587,714 2,687,763 71,300	\$ 4,161,690	\$ 14,541,688	\$	7,665,620 (30,302)		27,067,678 4,985,973 2,397,335	123,795	
Land Buildings, Net Other Structures & Improvements, Net Furniture & Equipment, Net Construction in Progress										29,154,247 132,542,018 8,974,464 23,696,030 55,245,592
TOTAL ASSETS	\$ 3,174,370	\$ 13,005,603	\$ 4,161,690	\$ 14,541,688	\$	7,635,318	\$	34,450,986	\$ 123,795	\$ 249,612,351
LIABILITIES AND FUND BALANCE										
Liabilities: Accounts Payable Retainage Payable Salaries & Benefits Payable	\$ 2,983	\$ 36,366	\$ 1,441					3,065,967		
Sales Tax Payable Bonds Payable Leases Payable		411,643								5,520,000
Total Liabilities	\$ 2,983	\$ 448,009	\$ 1,441	\$ -	\$	-	\$	3,065,967	\$ -	\$ 5,520,000
Fund Balance: Funds Restricted for Encumbrances Investment in Plant	2,650,725	982,477	153,227					18,827,186		244,092,351
Unallocated Fund Balance	520,662	11,575,117	 4,007,022	\$ 14,541,688		7,635,318		12,557,833	123,795	
Total Fund Balance	\$ 3,171,387	\$ 12,557,594	\$ 4,160,249	\$ 14,541,688	\$	7,635,318	\$	31,385,019	\$ 123,795	\$ 244,092,351
TOTAL LIABILITIES AND FUND BALANCE	\$ 3,174,370	\$ 13,005,603	\$ 4,161,690	\$ 14,541,688	\$	7,635,318	\$	34,450,986	\$ 123,795	\$ 249,612,351
	0	(0)	0	-		-		(0)	-	-

CONSTRUCTION REPORT	

CONSTRUCTION REPORT October 2012

Southeast Campus - Lake Nona

Project is complete. The Ribbon Cutting ceremony was held on September 20, 2012. Punch list items are being finalized.

Osceola Campus - Building 4

Drywall finishing is in progress on the first floor. Acoustical ceilings are complete on the second, third and fourth floor. Ductwork for the hoods has been installed. Bathroom tile is being installed. Toilet partitions are being installed. Quarry tile is being installed on the kitchen floor. Electrical switches and outlets are being installed. Millwork and lab casework are being installed. Interior storefront and glass are being installed. Clay tile is being installed on the roof. Soffit panels are being installed. Site work has started. A certificate of occupancy has been issued for the maintenance building.

West Campus - Building 10

Brick is completed. Paint, ceiling grids, lights, and HVAC grilles are in final stages. The drywall and trim tiles at lobby areas at the three levels are being finished. Bathrooms are tiled and plumbing fixtures are being installed. Data Room is ready to receive first shipment of equipment. Transformer is set and waiting on OUC to provide the meter. Building is cooled.

District Office

The program for the building is underway. Meetings are taking place with the various departments to discuss special needs and inter-relationships between groups.

LAKE NONA REPORT			

SGA REPORT	