

### Alliance Memorandum of Understanding

This Alliance Memorandum of Understanding ("MOU") is between University of Phoenix, Inc. ("University") with its principal place of business at 4025 S. Riverpoint Parkway, Phoenix, Arizona 85040 and District Board of Trustees Valencia College ("School") located at 190 South Orange Avenue, Orlando, Florida 32801.

#### **Benefits Offered by University:**

1. The University will provide a five percent (5%) tuition reduction and a one hundred percent (100%) Prior Learning Assessment ("PLA") reduction to School's employees who enter into a Bachelor Level Program or higher, including certificate programs, and single courses, including professional development courses, who meet the University's admission standards. After the effective date of this MOU and after the date the student identifies as an employee of School, reduced tuition will apply to the then current rates at the time the student enrolls in a course. All students are subject to the University's student policies.
2. The University will provide a five percent (5%) tuition reduction and a one hundred percent (100%) PLA reduction to new students entering into a Bachelor Level Degree Program at University who obtain an Associate's Degree from School after the effective date of this MOU. After the effective date of this MOU and after the date the student has been confirmed as having an Associate's Degree from School, reduced tuition will apply to the then current rates at the time the student enrolls in a course. All students are subject to the University's admission policies.
3. The University will provide a one hundred percent (100%) PLA reduction to students for the assessment of professional training that has not been transcribed as transferrable college level credit towards a degree program offered at the School. The MOU will cover training completed at the school or an affiliated skill or training center as listed on Addendum A, after the effective date of this MOU. If no affiliated skill or training centers are listed on Addendum A, then this provision shall only be effective for the School as listed above. Coursework which is remedial or developmental in nature is not eligible for assessment. All students are subject to the University's prior learning assessment policies.
4. The University shall provide a Course Transfer Guide ("CTG") in a PDF file which will include course-by-course transfer categories for lower division degree applicable college level courses from the School that are eligible for credit towards general education and elective categories at the University. Students shall be subject to the University's transfer policies. Additional general education credits may be needed to fulfill specific degree program requirements.
5. A minimum grade of "C" (2.0) is required to waive a University undergraduate-required course.
6. The University shall provide a sample Program Transfer Guide ("PTG") illustrating how an Associate's Degree may transfer to a Bachelor's Degree offered at University. The School agrees to permit the University to publish the PTG publicly on phoenix.edu. The school will review the Program Transfer Guides prior to posting.
7. The University will provide a link from the School's internal website to a University website to assist employees with enrollment.
8. The University will provide information to support the School's internal promotion of continuing education.

#### **School Contributions:**

1. School represents and warrants that it is an Associate-Degree Granting Institution currently accredited by an approved regional or national accrediting body. School agrees that it is its responsibility to notify University immediately of any adverse changes in its accreditation status. University may terminate this agreement immediately upon a change in accreditation status and/or if School fails to notify University of a change in accreditation status.
2. The school will make its course catalogue available on an annual basis for University of Phoenix course transfer evaluations. The School agrees to permit the University to publish the Course Transfer Guide publicly on phoenix.edu.
3. Subject to the School's policies, the School will work with the University to communicate the benefits of this MOU and the many educational opportunities available at the University.

4. The School will update Addendum A and provide an updated electronic copy to University within ten (10) business days of a new skill or training center being established or an existing skill or training center being discontinued.

**General Terms and Conditions:**

1. This MOU becomes effective on the date both parties have signed the MOU. Either party may terminate this MOU upon thirty (30) days prior written notice. If either party believes that the MOU might violate any law or regulation, adversely affect its accreditation, or any license or exemption issued by a Federal or State educational board or commission, either party may terminate the MOU immediately upon written notice to the other party.
2. The University may use School's name verbally for reference purposes only. The School grants the University the right to use the School's name and logo in writing for purposes of this MOU only and only upon prior approval by School for each use.
3. Each party acknowledges that the relationship with the other is that of an independent contractor.
4. Each party agrees to abide by all applicable Federal and State Laws. This MOU shall be governed by and construed in accordance with the Laws of the State of Florida. Jurisdiction for any claim, dispute, or lawsuit shall be Orange County, Florida.
5. This MOU does not create any rights, title, or interest for any entity other than the University and the School.

**DISTRICT BOARD OF TRUSTEES**

**UNIVERSITY OF PHOENIX, INC.**

**VALENCIA COLLEGE**

  
\_\_\_\_\_  
Signature

  
\_\_\_\_\_  
Signature

Sanford Shugart, Ph.D.  
\_\_\_\_\_

William Pepicello, Ph.D.  
\_\_\_\_\_

Printed Name

Printed Name

President  
\_\_\_\_\_

President  
\_\_\_\_\_

Title

Title

2/28/2012  
\_\_\_\_\_  
Date

3/9/12  
\_\_\_\_\_  
Date

**ADDENDUM A**  
**DISTRICT BOARD OF TRUSTEES VALENCIA COLLEGE AFFILIATED SKILL OR TRAINING CENTERS**

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**AMENDMENT NUMBER 2**  
**TO THE ALLIANCE MEMORANDUM OF UNDERSTANDING BETWEEN**  
**UNIVERSITY OF PHOENIX, INC. AND VALENCIA COLLEGE**

The Alliance Memorandum of Understanding by and between University of Phoenix, Inc. ("University") and Valencia College ("School") effective March 9, 2012 ("Agreement") is hereby amended by this Amendment Number 2 ("Amendment") as follows:

The following paragraph shall be added to the "Benefits Offered by University" section as paragraph 11:

11. Subject to FERPA and applicable laws and regulations, the University will provide the School with quarterly reporting that will inform the School as to which currently enrolled University students may be eligible for an Associate degree award at the School as a result of their enrollment with the University. In accordance with applicable laws and regulations, the timing of the report and the transfer of the information will be delivered in a format mutually agreed upon by the School and University. The School will be solely responsible for all communications, notifications, and advisements to the students set forth in the reports who are eligible for an Associate degree award. School shall be solely responsible for creating any and all marketing and promotion literature to assist eligible students with the Associate degree award at the School; provided, however, that any use of the University's name, image or likeness shall require University's prior written consent. The University does not make any warranties with respect to the transferability of credit. The transferability of credit and the awarding of any degree is at the discretion of the receiving institution. It is the student's responsibility to confirm whether or not credits earned at the University will be accepted by School or another institution of the student's choice.

This Amendment shall become effective on the date both parties have signed this Amendment.

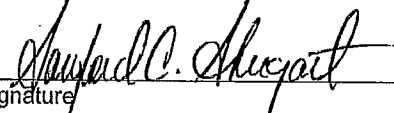
Except as amended herein, the terms and conditions in the Agreement shall remain and continue in full force and effect.

Each party represents and warrants that the person executing this Amendment is duly authorized to bind and to act on behalf of his or her respective institution.

The Client agrees that it will not disclose the terms of this Amendment to any unrelated third party without the University's prior written consent.

Agreed and accepted:

VALENCIA COLLEGE

  
\_\_\_\_\_  
Signature

SANFORD C. SUGAR  
\_\_\_\_\_  
Printed Name

PRESIDENT  
\_\_\_\_\_  
Title

2-22-2014  
\_\_\_\_\_  
Date

UNIVERSITY OF PHOENIX, INC.

  
\_\_\_\_\_  
Signature

James H. Eickhoff  
\_\_\_\_\_  
Printed Name

Senior Vice President, Workforce Solutions  
\_\_\_\_\_  
Title

February 25, 2014  
\_\_\_\_\_  
Date



University of Phoenix®

# Transfer Pathway Between Valencia College and University of Phoenix

*Associate in Science Degree in Health Information Technology (Valencia College)*

2013-2014 Catalog Year to:

*Bachelor of Science in Management (All Concentrations) v03A (UOPX)*

## UOPX General Education and Elective Program Requirements

Bachelor of Science in Management Degree Requirement	Recommended Courses	Institution	Credits Utilized
<b>Communication Arts (6 credits)</b> [Must include English Composition]	ENC 1101 Freshman Composition I*	Valencia	3
	SPC 1608 Fundamentals of Speech**	Valencia	3
<b>Mathematics (6 credits)</b> [Must include College Level Algebra]	MAC 1105 College Algebra*	Valencia	3
	STA 2023 Statistical Methods**	Valencia	3
<b>Science and Technology (6 credits)</b>	BSC 2093C Human Anatomy and Physiology I*	Valencia	4
	BSC 2094C Human Anatomy and Physiology II*	Valencia	2
<b>Humanities (6 credits)</b>	LIT 2090 Contemporary Literature*	Valencia	3
	ARH 2050 Introduction to Art History I**	Valencia	3
<b>Social Science (6 credits)</b>	PSY 2012 General Psychology*	Valencia	3
	SYG 2000 Introductory Sociology**	Valencia	3
	BSC 2094C Human Anatomy and Physiology II*(excess)	Valencia	2
<b>Liberal Arts (6 credits)</b>	HSC 1149 General Pharmacology For Health Professionals*	Valencia	1
	HIM 1430 Principles of Disease*	Valencia	3
	HIM 1110 Health Data Concepts*	Valencia	3
<b>Interdisciplinary (18 credits)</b>	CGS 1060 Introduction to Computers*	Valencia	3
	HIM 2222C Basic ICD Coding*	Valencia	3
	HIM 2012 Legal Aspects of Health Information Management*	Valencia	3
	HIM 2253 Basic CPT Coding*	Valencia	3
	HIM 2500 Supervision, Organization, and Management*	Valencia	3
	<i>Lower Division Elective Credit Filled By Combined Credits From:</i>		
	HIM 1000, HIM 2214, HIM 2234C, HIM 1211, HIM 1800L, HIM 2810L, HIM 2283, HIM 2510, HIM 2820L, HSC 1531, HSA 1100*	Valencia	18

\*Course recommended or required to maximize transfer into UOPX based off Associate degree requirements to obtain an Associate in Science Degree in Health Information Technology from Valencia College.

\*\*Course recommended by UOPX outside of Associate degree requirements to reach transfer credit totals listed on pathway. Students may have other options to satisfy this course requirement at University of Phoenix. Students should consult the Course Transfer Guide as well as an advisor at their respective institution if they would like to take courses outside of the recommended sequence.

The University's central administration is located at 1625 W. Fountainhead Parkway, Tempe, AZ 85282. Online Campus: 3157 E. Elwood St., Phoenix, AZ 85034.  
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### UOPX Course of Study Requirements

<b>Bachelor of Science in Management Degree Requirement</b>	<b>Recommended Courses</b>	<b>Institution</b>	<b>Credits</b>
<b>Business Communications and Critical Thinking</b>	BCOM/275 Business Communications and Critical Thinking	UOPX	<b>3</b>
<b>Creative Minds and Critical Thinking</b>	PHL/458 Creative Minds and Critical Thinking	UOPX	<b>3</b>
<b>Ethics and Social Responsibility</b>	ETH/316 Ethics and Social Responsibility	UOPX	<b>3</b>
<b>Contemporary Business Law</b>	LAW/421 Contemporary Business Law	UOPX	<b>3</b>
<b>Foundations of Research</b>	RES/320 Foundations of Research	UOPX	<b>3</b>
<b>Consumer Psychology and Research</b>	PSY/322 Consumer Psychology and Research	UOPX	<b>3</b>
<b>Business Information Systems</b>	BIS/320 Business Information Systems	UOPX	<b>3</b>
<b>Principles of Microeconomics</b>	ECO/365 Principles of Microeconomics	UOPX	<b>3</b>
<b>Principles of Accounting</b>	ACC/300 Principles of Accounting	UOPX	<b>3</b>
<b>Finance for Business</b>	FIN/370 Finance for Business	UOPX	<b>3</b>
<b>Strategic Management</b>	MGT/498 Strategic Management	UOPX	<b>3</b>
<b>Business/Management Electives or BSM/MAN Concentration</b>	Business/Management Electives or BSM/MAN Concentration (Choose 5)	UOPX	<b>15</b>

**Students may earn a Bachelor of Science in Management program in any of the following concentrations:**

Bachelor of Science in Management/ Manufacturing Sector

Bachelor of Science in Management

### Institutional Credit Breakdown

Minimum Credits Required for Associate in Science Degree in Health Information Technology	70 Credits
Credits Utilized from Associate in Science Degree in Health Information Technology	60 Credits
Recommended Credits Outside AS Degree in Health Information Technology to Maximize Transfer	12 Credits
<b>Total Credits Required to Complete Bachelor's Degree</b>	<b>120</b>
<b>Total Valencia College Applied Credits</b>	<b>72</b>
<b>Required University of Phoenix Credits (45 Upper Division)</b>	<b>48</b>

NOTE: This breakdown represents the recommended course sequence a student should pursue in order to transfer into University of Phoenix. This summary is an estimation of credits only based on the current catalog and degree program requirements. Actual credit may vary based on each individual student's submission. Concentrations are reflected on the transcript only. All courses that apply to an associate's degree transfer to the University of Phoenix with the exception of remedial or vocational courses. Courses must have received a grade of C- or higher to transfer.

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